



April 25, 2022

Teresa Deaton-Reese
Indiana Department of Administration
Procurement Division
402 W. Washington St., Room W468
Indianapolis, Indiana 46204

Dear Ms. Deaton-Reese:

Thank you for this opportunity to propose more competitive pricing for a parent/relative locator service for the Indiana Department of Child Services (DCS) pursuant to Request for Proposal No. 22-69462.

Recognizing of our existing partnership with DCS and to help alleviate your budgetary constraints, LexisNexis Risk Solutions (LNRS) is pleased to provide more competitive pricing. We are adjusting the locate service with a **21% reduction** and the incarceration service with a **4% reduction**. Attached separately are a revised: Cost Proposal; Cost Proposal Narrative; and Cost Assumptions, Conditions and Constraints.

You also asked if our proposal includes: Super Reverse Phone Lookup, Social Media Basic Report, and Social Media Comprehensive Report. While the specific product names you listed are ones that another company uses, LNRS provides the same or better capabilities within our proposed solution. For example, advanced reverse-phone lookups are available within our Real-Time Phones feature. Social media reports are available within our Virtual Identity/Email Search feature. Both of these premium features and more – including the Advanced Sexual Offender Search and Contact Card – are described more fully within our Technical Proposal.

I look forward to discussing this offering with you. Meanwhile, if you have any questions, please contact me by phone at (954) 295-7555 or by email at Robert.Shepherd@lexisnexisrisk.com.

Sincerely,

A handwritten signature in blue ink that reads 'Robert Shepherd'.

Robert Shepherd
Director, Business Development